

October 27, 2014

Market Size and Demand for Marijuana in Alaska

Prepared for the Voters of Alaska

The Marijuana Policy Group (MPG) was formed in 2014 as a collaborative effort between Colorado university researchers and BBC Research & Consulting in Denver. Both entities have offered custom economic, market, financial, and policy research and consulting services for over 40 years. The MPG mission is to apply research methods rooted in economic theory and statistical applications to inform regulatory policy decisions in the rapidly growing legal medical and recreational marijuana markets.

Authors

Adam Orens Miles Light Brian Lewandowski Todd Pickton



October 27, 2014

Corresponding author:
Adam Orens
aorens@mjpolicygroup.com

Table of Contents

EXECUTIVE SUMMARY	1
OVERVIEW	2
METHODOLOGY	3
RETAIL PURCHASES	4
FIVE-YEAR SALES AND TAX REVENUE PROJECTIONS	6
CONVERSION RATES AND ELASTICITY OF DEMAND	6
NOTES	9